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Jumping the Snark



—Illustration: John Cuneo

In an age of Yes Men, flash mobs, birthers, and fake pundits, is the prank dead?

—By [Dave Gilson](#)

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WHAT'S A GOOD PRANK worth? How about \$2 billion? That's how much Dow Chemical's stock value dipped in just 23 minutes on the morning of December 3, 2004, after its spokesman went on the BBC to announce that the company would make amends for the 1984 [Bhopal](#) toxic-gas disaster "simply because it's the right thing to do." (Dow had acquired Union Carbide, the original owner of the Bhopal chemical plant, in 1999.) Within the hour, the flack was exposed as one of the [Yes Men](#), a duo that's spent the past decade perfecting the art of anti-corporate trickery. The feat cemented their reputation

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[Did the Yes Men Jump the Snark?](#)

In an age of flash mobs, birthers, and fake pundits, political pranks could be passé.

—[Dave Gilson](#)



[Obama's Pesticide-Pushing Nominee](#)

The president taps an exec from the pesticide lobby—which slammed Michelle Obama's organic garden—for a top agriculture post.

—[Kate Sheppard](#)



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The president must persuade the public his policy is reality-based. He's already having trouble.

—[David Corn](#)

as the world's preeminent political pranksters (a reputation they recently reaffirmed by pranking the [US Chamber of Commerce](#)). It also proved that a punch line can occasionally pack a real punch.

The Bhopal stunt kicks off the pair's new film, [The Yes Men Fix the World](#), the follow-up to their self-titled 2004 movie. But don't let the puffed-up title fool you into thinking that the [Yes Men](#) believe their [hiinks](#) are actually making the world a better place. A better title would have been *The Prank Is Dead*.

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The exploits documented in both films follow the same basic script: First, the Yes Men create false identities and silly names; then they infiltrate conference halls and banquet rooms where they unveil Swiftian PowerPoint presentations and ludicrous inventions meant to expose the foibles of free-market capitalism. Posing as McDonald's reps, they've suggested making fast food from human excrement. They've passed out samples of [ExxonMobil's](#) new, corpse-based renewable fuel. While posing as [WTO](#) spokesman Hank Hardy Unruh at a textile conference, Yes Man No. 1 Andy Bichlbaum tore off his business attire to reveal the "Management Leisure Suit," a skintight gold bodysuit with an inflatable three-foot phallus. Their victims are usually too dumbfounded or clueless to object. (The Chamber of Commerce being a notable exception: After the Yes Men held a press conference this October where they announced that the business lobby was making [a dramatic about-face](#) on its climate change policy, the Chamber discarded savvy PR strategy and [sued the Yes Men](#) for trademark infringement, unfair competition, and false advertising.)

While the first Yes Men movie was animated by an impish exuberance—*Can you believe we keep getting away with this?*—the latest is pervaded by a sense of self-loathing. After unveiling the [Halliburton SurvivaBall](#)—a "gated community for one" that turns the wearer into a giant beige gumball—to a roomful of insurance managers, Yes Man No. 2 Mike Bonanno laments, "Instead of freaking out, they just took our business cards. Our effort had been a failure. And come to think of it, all of our efforts had been failures...Maybe making fun of stupid ideas was a stupid idea." After playing the fool for so long, the Yes Men have come to suspect that they've become fools themselves.

Actually, they've become entertainers. In the five years since *The Yes Men* came out, pranks have morphed from an outlet for political and artistic outsiders into another form of popular amusement, from [Borat](#) and [Brüno](#) to *Punk'd* and *Pranked*. Beyond the realm of celebrity spoofs, big budgets, and seamless editing, the Internet has further democratized the [practical joke](#), at least in its most sophomoric form: YouTube hosts more than 500,000 prank videos ranging from crank calls and friends humiliating drunken friends to the [ongoing "prank war"](#) between the CollegeHumor.com guys.

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For more inspired fare, you can easily lose an hour engrossed in the antics of Improv Everywhere, a New York-based group that orchestrates elaborate flash-mob "missions," including [pants-free commutes](#) and "freezes" in which hundreds of people [stop dead in their tracks](#) in a public place for a few minutes. Joining the fun is as easy as [Rickrolling](#) your closest friends.

"Everyone's become a prankster," says Joey Skaggs, a veteran hoaxster who's spent more than four decades coming up with clever ways to con gullible journalists, including—it must be said—us. In 2000, *Mother Jones* published an [item](#) about a proposed cemetery-cum-amusement park that turned out to be a Skaggs spoof. Skaggs, who tracks the field on [artoftheprank.com](#), says he doesn't mind the competition, but complains that quantity hasn't been matched by quality. Pranks have "become so ubiquitous that it's become harder for what's really meaningful to stand out," he says. "The bar has been lowered."

In Skaggs' view, any prank worth paying attention to is inherently subversive. Yet most of whom the *Wall Street Journal* has dubbed "the new pranksters" have little agenda beyond yucks—and bucks. [Charlie Todd](#), the 30-year-old creator of Improv Everywhere, is adamant that the sole purpose of his happenings is "spreading chaos and joy." The emperor has no clothes, so why not let him ride the subway, too? The hipster impresario recently started offering himself to advertisers as a prankster for hire. In June 2008, Todd staged one of his signature freezes as part of a viral marketing campaign for Taco Bell's Frutista Freeze, and he's since signed a sponsorship deal with Yahoo.

Attention, rather than intention, also drives the new crop of political pranksters. Take Martin Eisenstadt, a pseudonymous pundit who set up a phony conservative think tank and made the rounds during the 2008 election cycle. Posing as a McCain aide, he [took in a Mother Jones reporter](#) who briefly bought his claim that the candidate supported building a casino in Baghdad. But his biggest coup was pretending to be the source of Fox News' postelection report that Sarah Palin thought Africa was a country, not a continent. This false claim inadvertently allowed Palin to denounce the original story as a hoax, even as the reporter stood by it. Eisenstadt is, of course, concluding his 15 minutes of fame with a new book, [I Am Martin Eisenstadt](#).

One reason that Yes Men wannabes like Eisenstadt seem so lame is that they're competing with the likes of [Jon Stewart](#), [Stephen Colbert](#), and [The Onion](#). Satirists shouldn't be confused with pranksters, but the most trusted names in fake news (and their many imitators) have further mainstreamed the prankish aesthetic. But in doing so, they've lost the element of surprise, an essential ingredient of any effective prank. Even if you view the rise of this parallel media universe as a slo-mo prank of sorts, now everyone's in on the joke. The audience tunes in to get their media-weary worldview humorously confirmed, and even politicians who were once conned by Ali G now line up to appear on *The Daily Show*.

And political pranks are no longer solely the domain of snarky liberals. Barack Obama's victory has spawned an army of conservative No Men spewing accusations about birth certificates and death panels, inquiring about the executive foreskin, and making the inflammatory assertion that the president is just another guy with a weird name pulling off a clever feat of impersonation. Though it isn't intended to be funny, this campaign of "[saturation bullshitting](#)" (as one of [Kevin Drum's](#) readers put it perfectly) comes straight from the playbook used by Skaggs and the Yes Men. The haters have once again shown that the greatest hoax is how nonsense can be peddled with a straight face—and how the media are willing to spread the lies far and wide within hours, yet take weeks to debunk them.

Faced with this political theater of the absurd and prank overload, what's an honest prankster to do? Reached at his office at Parsons school of design, where he holds the title of assistant professor in subversion (no joke), Andy Bichlbaum says he's not throwing in the gold jumpsuit quite yet, just



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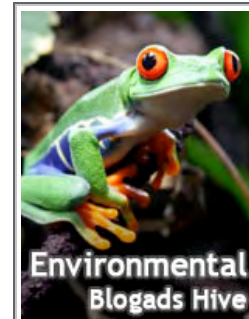
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reevaluating the limitations of the prank. Sure, the Bhopal gag scored a PR hit, but it was a mere blip in Dow's overall performance, and the company still refuses to take responsibility. "Okay, we got 600 articles in the US press to be written about the situation in Bhopal," Bichlbaum says. "But how do you make things change systematically?" He and Bonanno have come to see that some issues—like climate change—are too big and complex for a couple of scruffy guys in cheap suits to take on alone, but "it's not like we're going to stop doing what we've been doing. It's what we're good at; we're not good at organizing millions of people."

The Yes Men have realized what [Abbie Hoffman](#), the godfather of the modern political put-on, figured out long ago: The best practical jokes are primarily triumphs of spectacle. Witness the legendary 1967 stunt in which he and a band of Yippies rained dollar bills onto the floor of the New York Stock Exchange. A few traders scrambled for the cash—but Hoffman saw that the real impact was psychic: "In the minds of millions of teenagers the stock market had just crashed." And if his political pranks simply amused people, so be it. "You don't turn up your noses at entertainment because entertainment is way up there on the hierarchy of needs."

We need pranks—weighty and lightweight—now more than ever. In [Capitalism: A Love Story](#), populist prankster [Michael Moore](#) wanders Wall Street with empty sacks to retrieve federal bailout money. It's a biting, timely reversal of Hoffman's stock exchange gag, but unlikely to leave audiences demanding "pitchforks and torches," as Moore has suggested. Pranks can provide sudden jolts of awareness or catharsis, but we shouldn't expect them to both mock and mend the world. Nor should we worry about being LOLed into complacency by mindless pranks. Good pranks aren't dead, simply evolving. Just as Sacha Baron Cohen's first three personas have gotten stale and the Yes Men are searching for a new gig, so will the current crop of predictable pranksters be pushed aside by a new batch of jokers who've concluded that it's better to light a stink bomb than curse the darkness.

Read an interview with climate activist prankster Tim DeChristopher [here](#).

Find Mother Jones' ongoing coverage of the Chamber of Commerce [here](#).

Dave Gilson is a senior editor at Mother Jones. For more of his stories, [click here](#).

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COMMENTS



One fart is noticeable, but

Submitted by Anonymous (not verified) on November 13, 2009 - 5:56am.

One fart is noticeable, but a room full of them is simply dismissed as another smelly old shit house. A culture full of snarky pranks reduces their effect to such background static and noise that even the loudest efforts will eventually evoke only a yawn.

**Hi Dave, I think you make**

Submitted by Anonymous (not verified) on November 13, 2009 - 5:04pm.

Hi Dave,

I think you make the same mistake that a lot of people make in evaluating the Yes Men. That is you don't explore the differences in their work. While the goofy names are consistent, their activism ranges from acts that are thick with political meaning with a well nuanced and focused aim to work that involves elaborate and bizarre costumes that fail to make an impact. When they announced that The WTO was dissolving itself and going to reorganize because it found that its policies were unjust, you had a room full of business people thinking, trying to make sense of it. When they put on the golden suit with a huge phallus, they got applause and were quickly dismissed. The former type of work has impact, whereas the later, is easily dismissed.

The missing step in this work is to take it from an act of protest and move into the use of power by large institutions--to take it from the margins into the centre, to, as you say, 'Change the World.' Yet, this is a failure that we all have, Mother Jones hasn't succeeded, your work hasn't succeeded. Should you pack your bags and call it a night? No, and neither should The Yes Men. This failure requires us to work harder and to do better, we're at risk of burn out, but we need to do this work anyways. Perhaps the best direction to take this work in is to start mutually supporting each other. When The Yes Men ask--as they do in their best work--'Why aren't they paying reparations for Bhopal? Why can't we dissolve The WTO? Why can't we embrace the need to change our economy to deal with climate change?' There might be an article from you that takes these very honest questions and answer them with honest answers. The Yes Men's work is only one tool in examining power and we need to provide others--its why you end your article which began in questioning their efficacy to stating that "We need pranks."

**'Yes men' passe**

Submitted by GarySeven on November 13, 2009 - 7:25pm.

Taking political pot-shots at various companies and institutions is all good and fine, but really working for long-term reform, the kind that would prevent disasters, get rid of cash-on-the-barrelhead government, really get at problems where they live, so to speak, takes a little more work.

In a frinstance, the energy issue, oil, ok, so, where are these yes men guys in terms of sponsoring R&D for stuff like hydrogen, or what one reformed oil mogul is doing with CNG? There comes a point when people need to stop being cute and playing headgames, and actually doing some...(wait for it)...WORK. College prankster illuminati-wannabe's with video recorders and spare money and a movie idea are fun, for a while, but eventually, the grown-ups have to take over again, and put things back on track. We can't all be Michael Moore, after all...

Klaatu marachas necktie

**"The Yes Men," directed**

Submitted by adamac on November 13, 2009 - 9:06pm.

"The Yes Men," directed by Chris Smith, Dan Ollman and Sarah Price, the filmmaking makes less of an impression than the sustained gall it takes the duo to pull off the activist stunts they do. In the past week, for instance, they held a press conference, pretending to be representatives of the 300,000-strong Chamber of Commerce, making a U-turn on global warming; an actual C of C representative broke up the proceedings by demanding proof of their identities: he wanted business cards and he

wanted them now. Like rock 'n' roll, it's kind of hard for even the best filmmaking to capture the sort of happening these very-merry pranksters are interested in.

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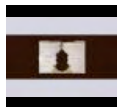
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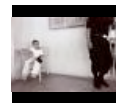
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